



Stephen Wilyman
CEO
Mteq WLM Implementation Ltd
29-30 Margaret Street
London
W1W 8SA

Corus

Teesside Cast Products
Redcar
Cleveland TS10 5QW

T +44 (0) 1642 404040
T +44 (0) 1642 405019 (Direct)
F +44 (0) 1642 405022 (Direct)
richard.napier@corusgroup.com

7 December 2007

Richard Napier
Plant Manager
Burden Preparation & Sinter

Dear Stephen

Corus Teesside Cast Products manufactures carbon steels and delivers differentiated products to its customers around the world.

Mteq were engaged to undertake a project to improve the cost effectiveness of our mobile tool material movement contract in the raw material handling area. This is a complex operation with a range of different materials, routes and equipment combinations.

The project is now complete and the process improvement has resulted in:

- full transparency of the operation and issues affecting availability, utilisation and productivity
- the availability of timely information for use to exert better control of the operation and leveraging accountability on the contractor
- a significant behavioural change resulting in a focus on identifying further opportunities for process improvement
- an increase in the productivity of the operation
- annualised savings equivalent to the Mteq fee have been delivered
- further savings have been identified providing an overall project ROI of 360%

The Mteq team worked very well with our managers, supervisors and the contractor. The tools and techniques deployed were very successful in delivering a significant process improvement and behavioural change.

I would recommend MteqWLM Implementation to other organisations who wish to improve productivity and cost effectiveness through this type of approach.

R. D. Napier

Richard Napier
Plant Manager, Burden Preparation & Sinter