

19th January 2011

Sent by email

Dear Colleague

Business Transfer of the NWCCA to NHS Shared Business Services

Over the course of last year the North West Collaborative Commercial Agency (NWCCA) has been engaged in discussions with NHS Shared Business Services (NHS SBS) exploring the potential to jointly deliver ever greater levels of efficiency and service across the NHS and health sector as a whole.

With the support of our North West NHS Trusts these discussions concluded during December 2010 and as a result I am pleased to announce that the NWCCA became part of the NHS SBS business portfolio, and will now be known as NHS Shared Business Services Commercial Procurement Solutions (SBS CPS), trading as NHS Shared Business Services Ltd.

What does this mean for you?

As a valued supplier to the NWCCA I can confirm that your existing agreement(s) for the supply of goods and services will continue on the same terms and conditions as now, however the agreement has been assigned from the NWCCA to NHS Shared Business Services Ltd as part of the process of transferring the business. So, in effect, there will be no change and you need do nothing other than take note of our new name. The real change and opportunities will arise as we continue to tender for new supply agreements and contracts to support healthcare organisations in meeting their challenges as SBS CPS will operate not just across the North West but now nationally under the NHS SBS remit. This will provide greater scale, efficiencies and economies for NHS Trusts and suppliers alike.

This is an exciting and timely change that is aligned with the demands of the NHS landscape. As we seek to support all organisations through the changes ahead, I hope you will recognise and value the potential benefits this partnership can provide to you, as a supplier, and the wider NHS. I hope you will continue to support the organisation going forward and I, as the recently appointed substantive Director of Strategic Sourcing, and my team look forward to working with you over the next few months in exploring in more detail the potential opportunities that will be available.

Yours Sincerely



Kevin Pritchard
Director of Strategic Sourcing