

July 2010

Mr S Wilyman
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Dear Stephen

Further to our recent discussion I am pleased to provide the following endorsement.

Mteq were engaged by VT Group plc to work on a programme to help drive step change to the VT external cost base.

Working collaboratively with the VT team, Mteq played a significant role in providing data transparency, reporting and tracking of benefits, and implementing category management disciplines.

At the end of the project VT has realised its objectives and implemented a pan business savings tracking methodology, and Mteq have also provided mentoring to VT team members to develop category management skills.

Mteq provided experienced procurement professionals who successfully integrated into the VT team and helped develop credibility with a number of internal stakeholders, which has helped introduce behaviour change within the business.

Kind regards



Stephen Potts

Supply Chain Director - VT Group plc