



Mr Stephen Wilyman

Mteq WLM Implementation Limited  
29-30 Margaret Street,  
London  
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29<sup>th</sup> October 2009

Dear Stephen

I trust that you are well and that your business continues to prosper in these difficult times. I thought it appropriate to drop you a quick line to keep you advised on the status of the procurement project which we completed with Mteq in February 2008.

I am pleased to say that the processes, systems and procedures designed and implemented remain in place and continue to be used and perpetuated by our people. The benefits this initiative has delivered and continues to bring are a key factor in our ability to perform in the present economic climate.

Our organization has under taken various improvement projects over the years, however, all too often we have struggled to sustain the benefits. Looking back I can safely say that the way this project was implemented has ensured our new approach to procurement has been firmly embedded into the culture and operating ethos of our business.

I look forward to meeting again soon.

Yours Sincerely

A handwritten signature in blue ink, appearing to be 'GR', is written over the signature line.

Gordon Roper  
Managing Director Europe  
Global Operations Elastomers  
Trelleborg Sealing Solutions